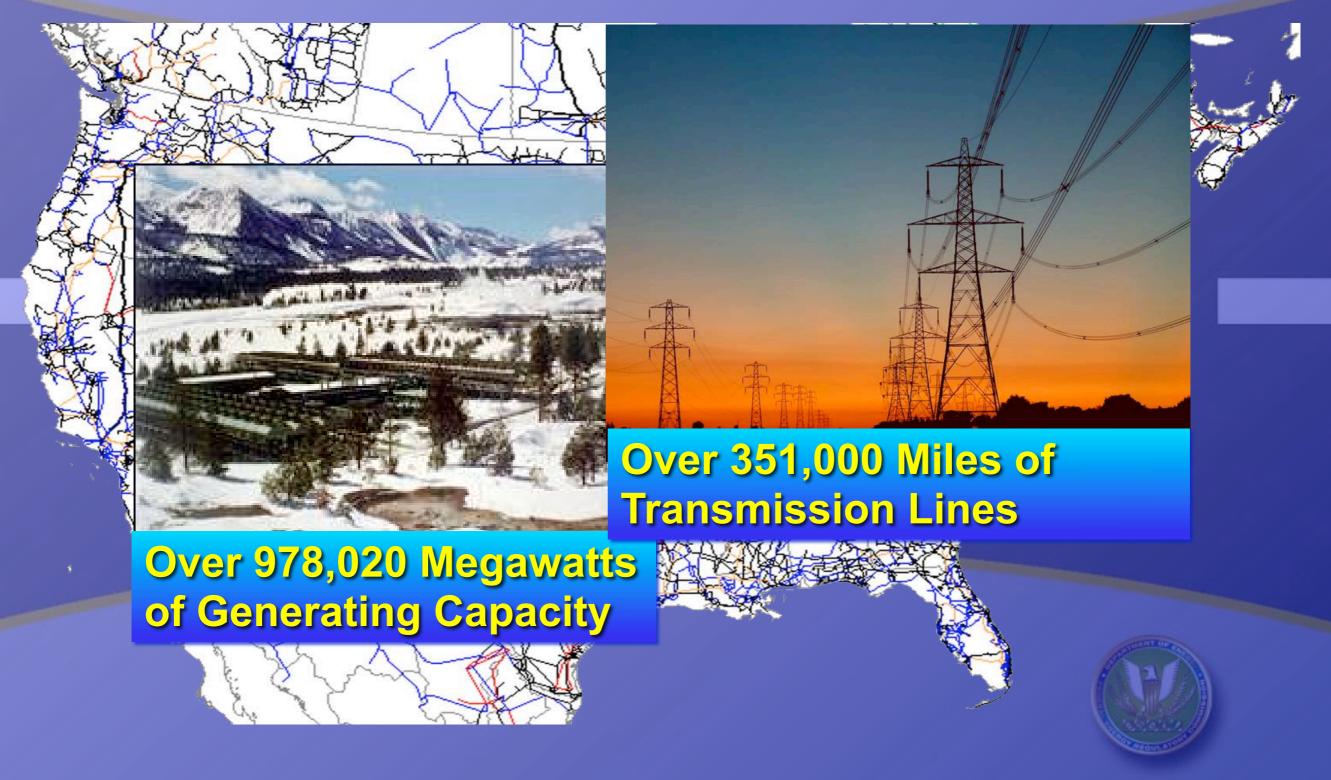
How to Improve the Efficiency of the World's Biggest Machine While Solving a Few Other Problems Along the Way

4th Annual
Cascadia Transportation
Conference

Jon Wellinghoff, Commissioner Federal Energy Regulatory Commission May 7, 2007



A Little Over a Century Later ... "Most Complex Machine in the World"



Electric Grid: Billions in Investment & in Costs

Generation Transmission Distribution End Use







~\$120 B



~\$140 B



\$97 B residential



\$94 B commercial



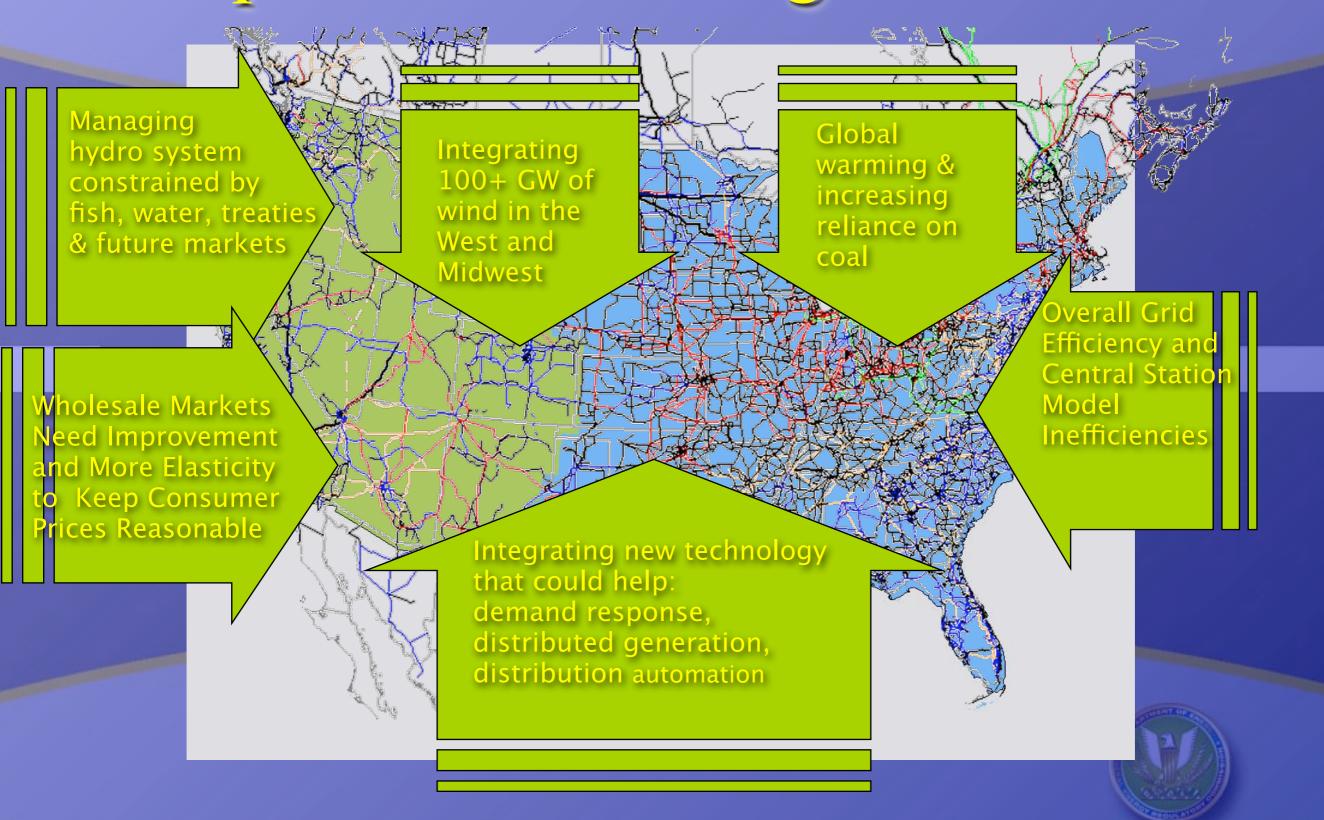
\$78 B industrial

\$1.2 Trillion

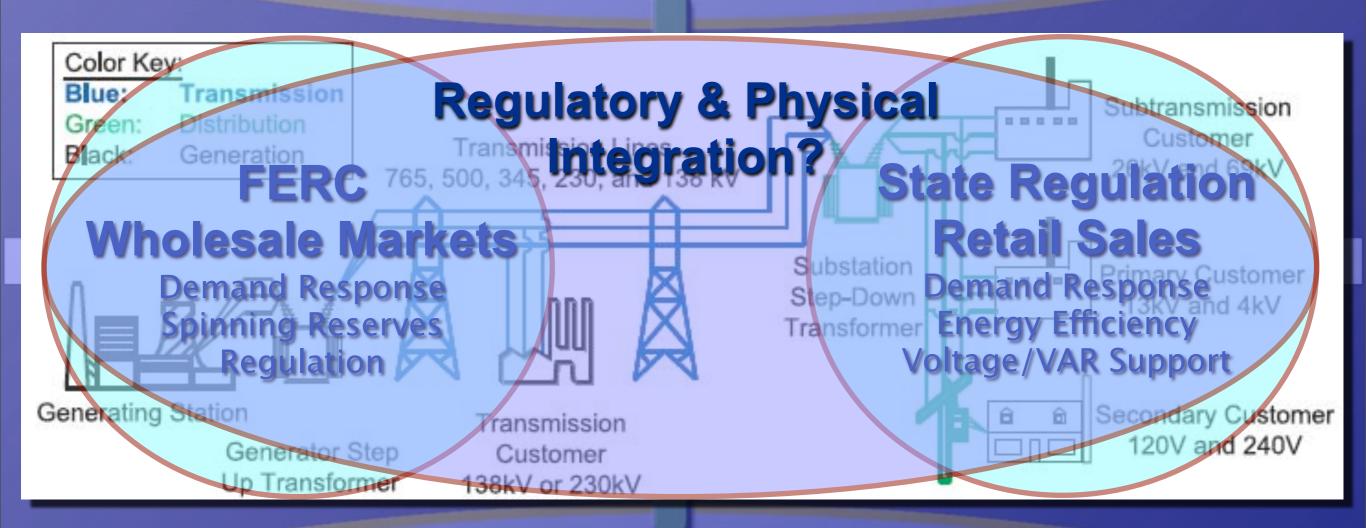
5% Improvement = \$60 Billion Savings



Multiple Issues Seeking Solutions

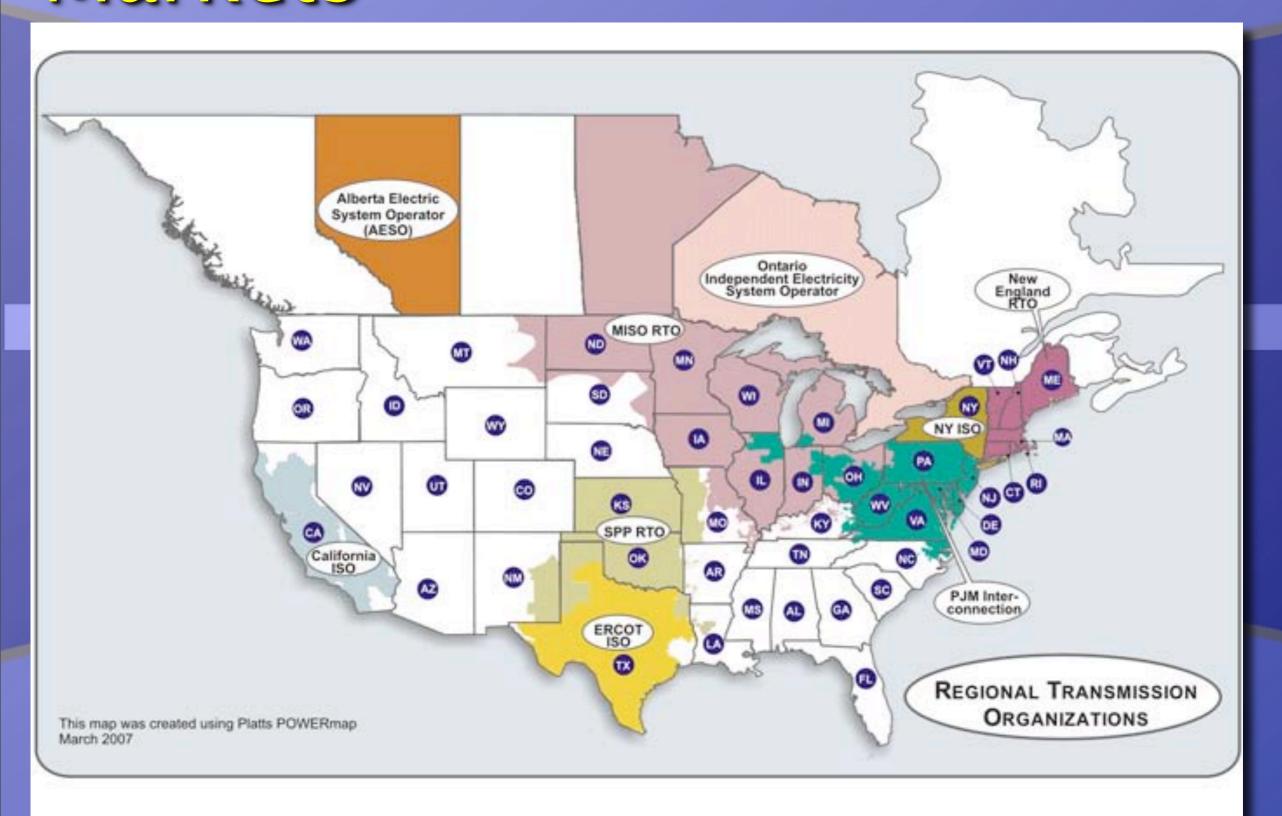


The Integrated Grid-Regulatory & Physical

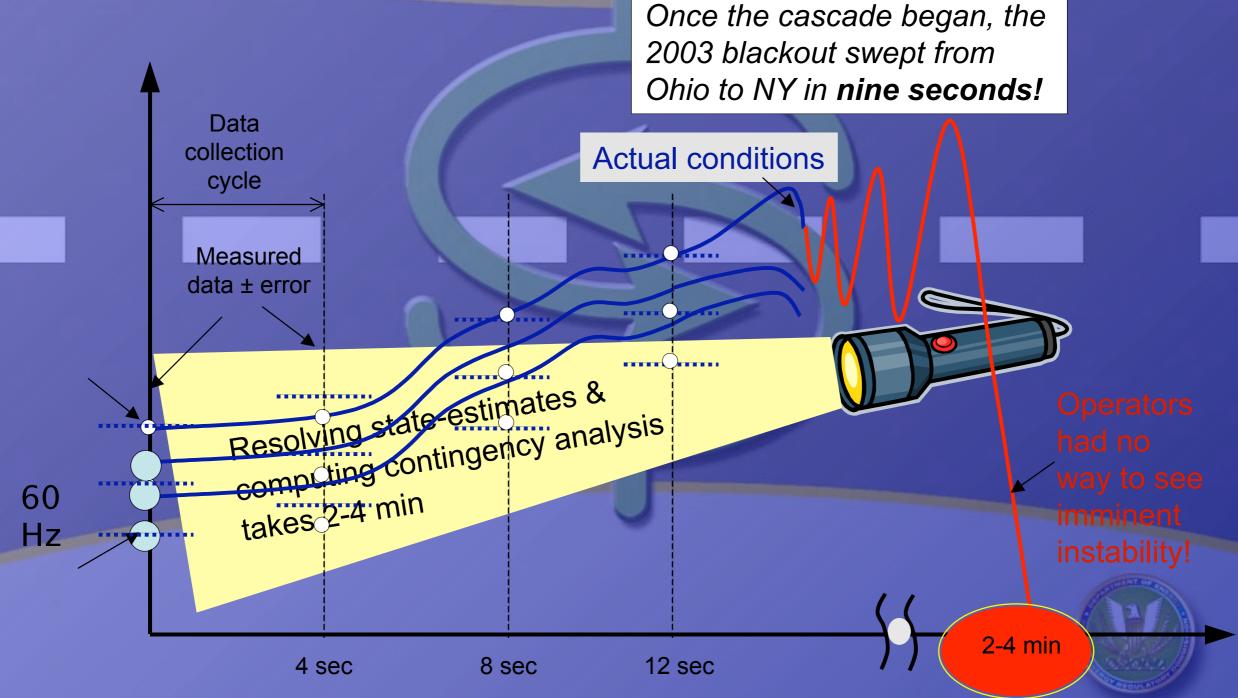




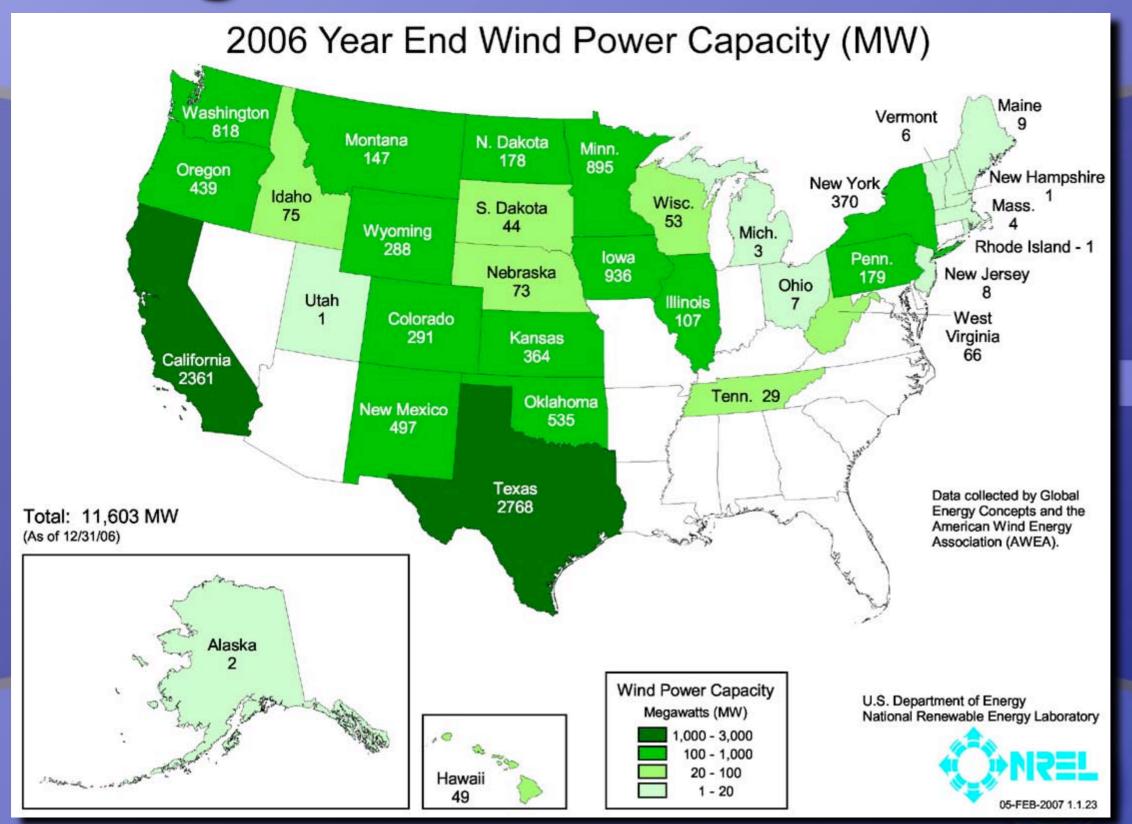
Organized Wholesale Electric Markets



Grid Reliability 2003 Blackout Once the cascad



Growing Use of Wind Power



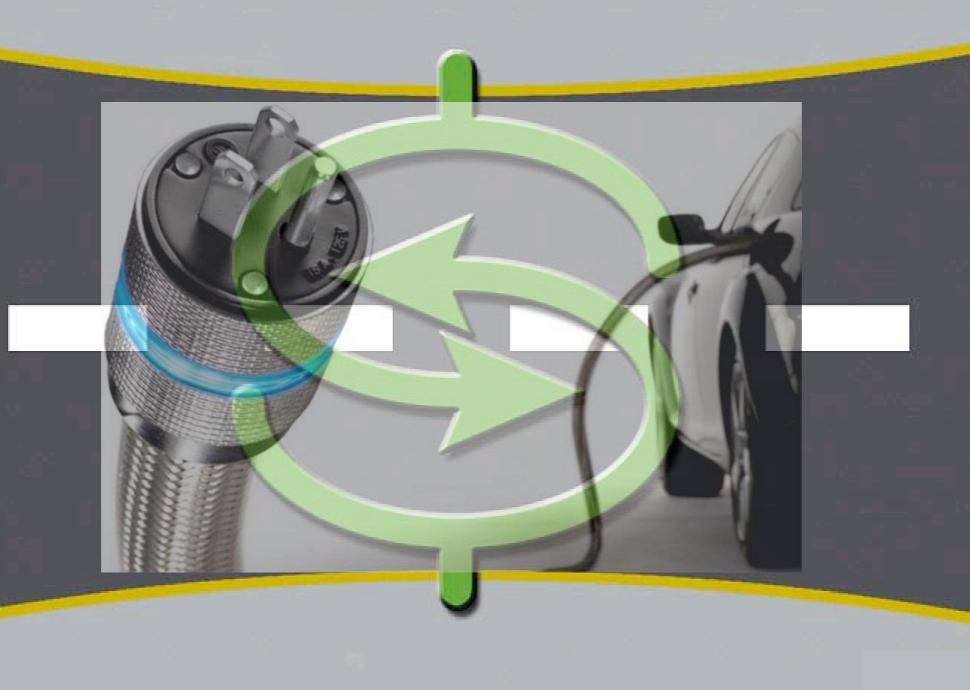
Getting to Cheap Efficient Solar Power

If solar power is going to play a significant role in the energy equation of the future, there must be advances in technologies to store that power ...concludes a new federally funded study by University of Massachusetts Amherst scientist Erin Baker.

Several of their findings bear noting, says Baker. First, even if there are research breakthroughs that made the costs of photovoltaics comparable to or less than that of fossil fuels-roughly 3 cents per kilowatt hour by 2050-there would still be a limited impact on emissions unless the advances are combined with improvements in low-cost storage.

"The development of complimentary technologies, in particular low-cost storage of electricity, is critical, " says Baker. Current technologies do not have good, cheap storage options, and putting all the power into the grid may make it unstable, she says. But when technological breakthroughs are combined with improvements in storage, using solar technology could lower emissions by 20 percent at no additional cost to the economy-taking a serious bite out of the carbon problem.

The CashBack Hybrid

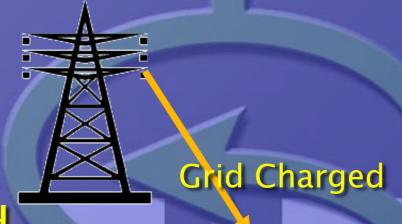


Three Types of Hybrids

- ★ Hybrid → Gasoline/Electric /45 mpg (HEV)
- ★ Plug-In Hybrid → HEV + Bigger Battery + One Way Plug (PHEV)
 - Recharged with Plug @ Home or Work
 - Additional Batteries Extend Electric Range to ~ 30
 Miles
- **★** CashBack Hybrid → PHEV + Intelligence
 - SMART Plug-In with Electronic Chip
 - 2-Way Communication
 - Can Recharge from Grid and Supply Energy Services to Grid
 - Consumers Can Receive Payments for Those Services



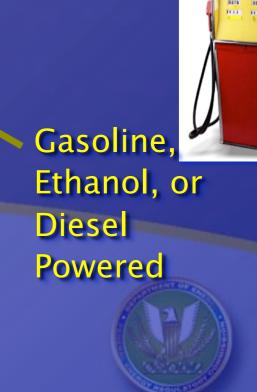
CASHBACK Hybrid Dual Fuel & Dual Benefits



Efficient Grid Support

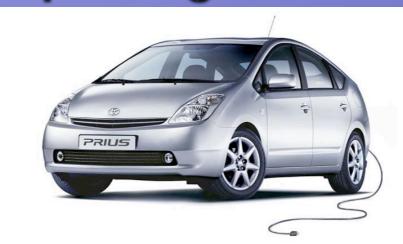


Efficient Transportation



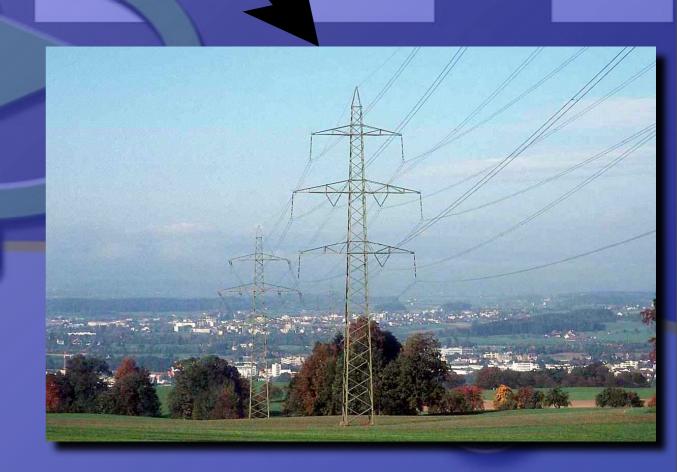
Regulation Load Following Spinning Reserve

Charge Off Peak

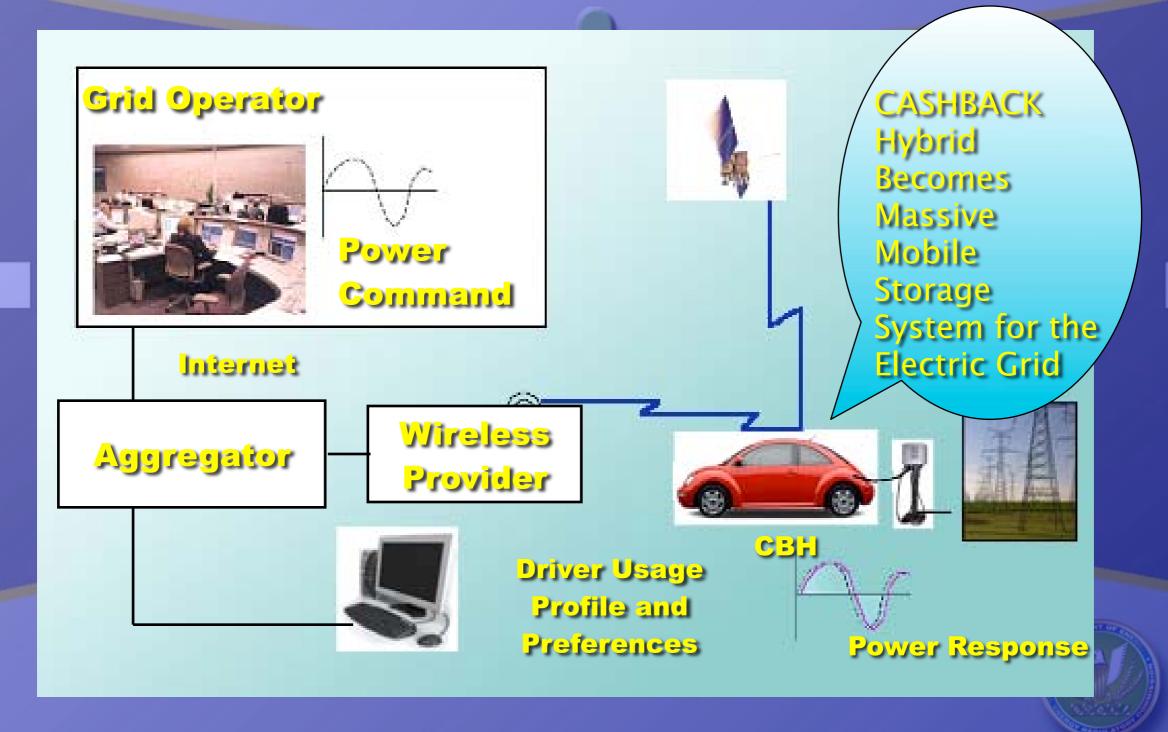


Discharge to Balance





CASHBACK Hybrid Grid Support

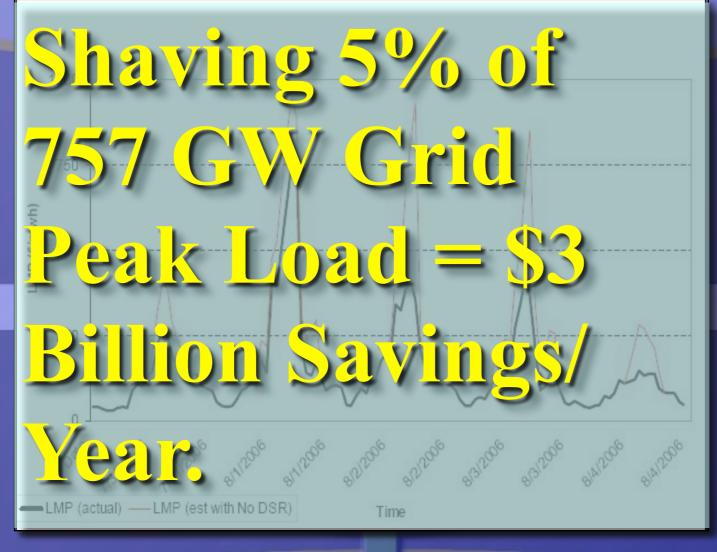


CashBack Hybrid Electric System Benefits

- **Efficient Grid Management**
 - Ancillary Services (Spinning Reserve & Regulation)
 - Dispatchable Reactive Power
 - Peak Demand Services (Demand Response)
 - Reduced Operating and Planning Reserves
 - Distribution/Substation Level Support
 - Reduced Line Losses
 - Improved Power Plant Efficiency
 - Improved Load Factor
- **★** Storage & Integration of Renewable Power
 - Wind & Solar
 - Load Following
- **★ Emergency Power Supply**
- Electric Transit Power Support



CashBack Hybrid- Clipping the Peaks



\$650 Million in Consumer Savings from Demand Response- PJM

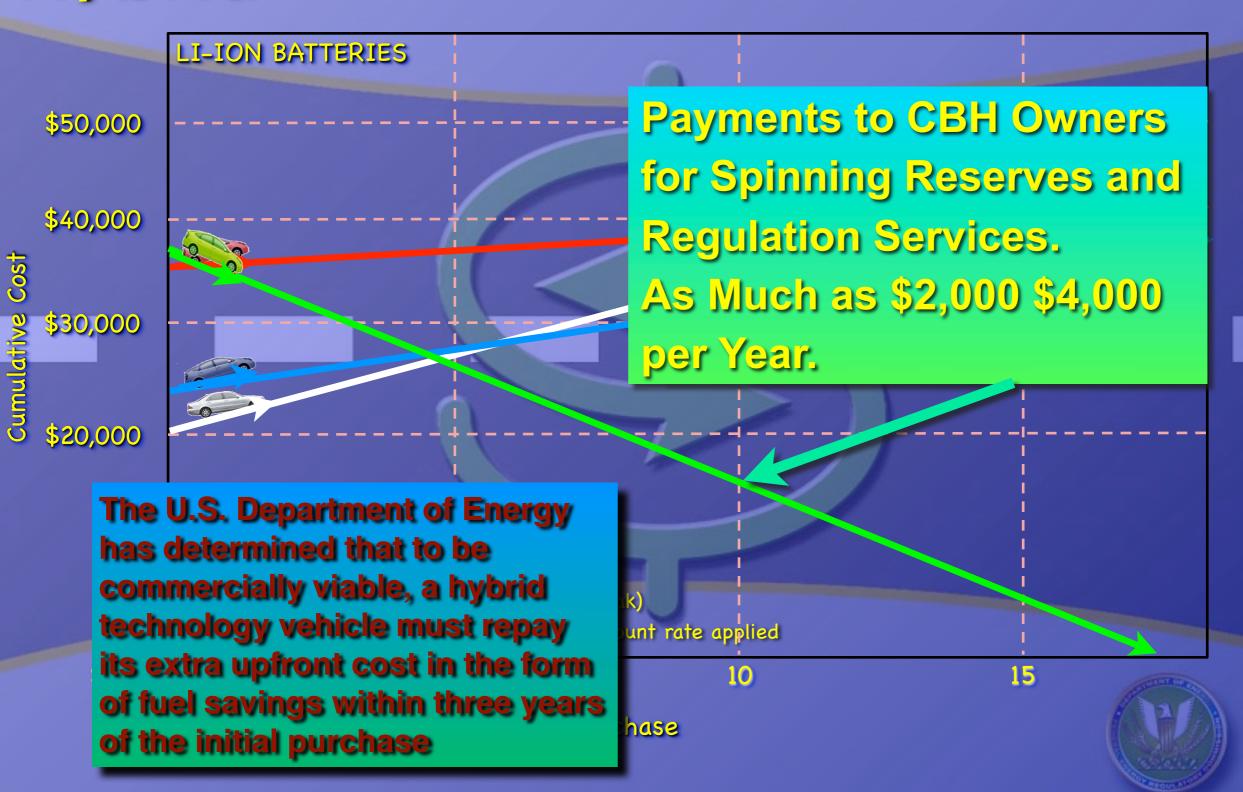


Economic Benefits to the Electric Utility Industry & Consumers

- No New Investment....Use Scarce Capital Elsewhere
- Increases Revenues from Residential Customers from Additional Off-Peak Consumption- While Lowering Consumer's Total Energy Bills
- ★ Spreads Fixed Costs of Generation, Transmission, Distribution Over More kWh – Average Fixed Costs Are Reduced Lowering All Electric Consumer's Bills



The "Cash Back" in CashBack Hybrid



Conclusions

- The CASHBACK Hybrid:
 - Will Save Their Owners Money on Their Total Energy Bills
 - Will Cost Less Than a Conventional Gasoline Car in 5 Years or Less of Ownership (Incorporate Savings into Financing to Lower 1st Costs)
 - Will Improve the Overall Efficiency of the Electric System and Save All Consumers on Their Electric Bills
 - Will Reduce GHG and Urban Pollution
 - Will Reduce Foreign Oil Imports
 - Will Improve Electric Grid Reliability and Security

Quote

"If I'd asked my customers what they wanted, they'd have said a faster horse" Henry Ford

