

Siemens Electronic Tolling



SWITZERLAND 1998-2001 First Nationwide Toll System for Trucks (on *all* roads)





Distance-Based Tolling

- System start: January 1st, 2001
- ► For Trucks > 3.5 tons; ~ 60,000 On Board Units
- ➤ avg. price / km: 65 Eurocents or 1.6 cents/ton/km

Commercial Issues

- ► CAPEX ~ € 200 million, Operation costs ~ 5%
- ~ € 750 Million revenues generated per year
- ► LSVA makes for 20% of the overall transport costs

Satellite and Microwave Technologies Used

- Distance measured by odometer connection
- ► GPS verifies distance, recorded on a "smart-card"
- ▶ Microwave used for enforcement and at the borders
- New Objectation from Siemens for 2009

GERMANY 2002-2005 First Nationwide Toll System for Trucks with GNSS/GSM





Distance-Based Tolling

- ➤ System start: January 1st, 2005
- ► For Trucks > 12 tons; ~ 550,000 On Board Units
- ➤ avg. price / km: 12.4 Eurocents or 0.3 cents/ton/km

Satellite and GSM Technologies Used

- ► Tolled road network is easily expandable
- ➤ Satellite Technology has proven to be very reliable
- ▶ Dual system (manual booking) is complex & costly

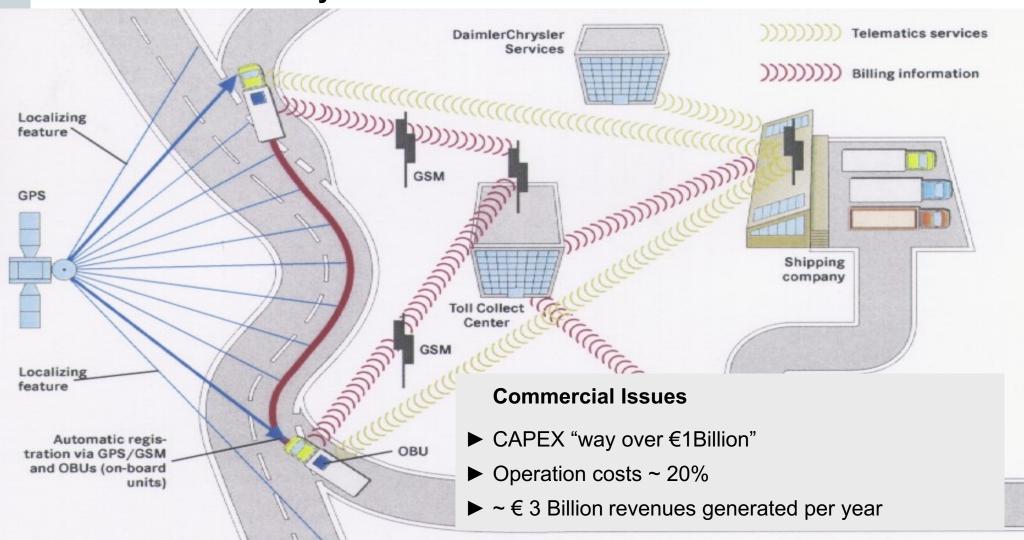


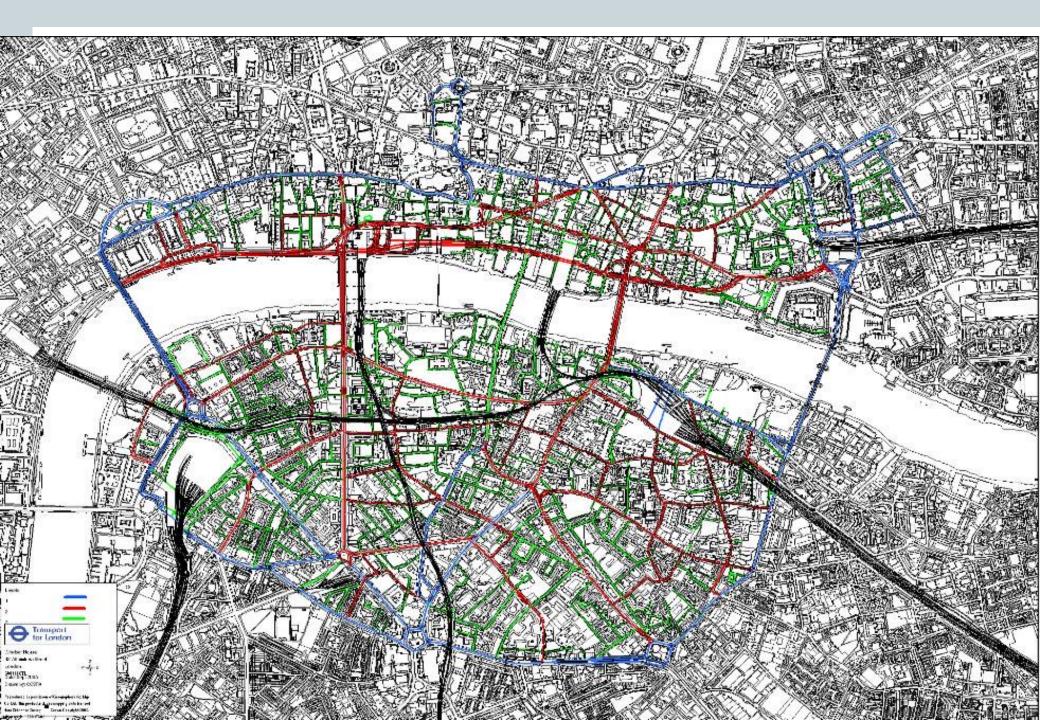
Siemens supplies > 350,000 OBUs to Toll Collect

GERMANY 2002-2005 First Nationwide Tell System f



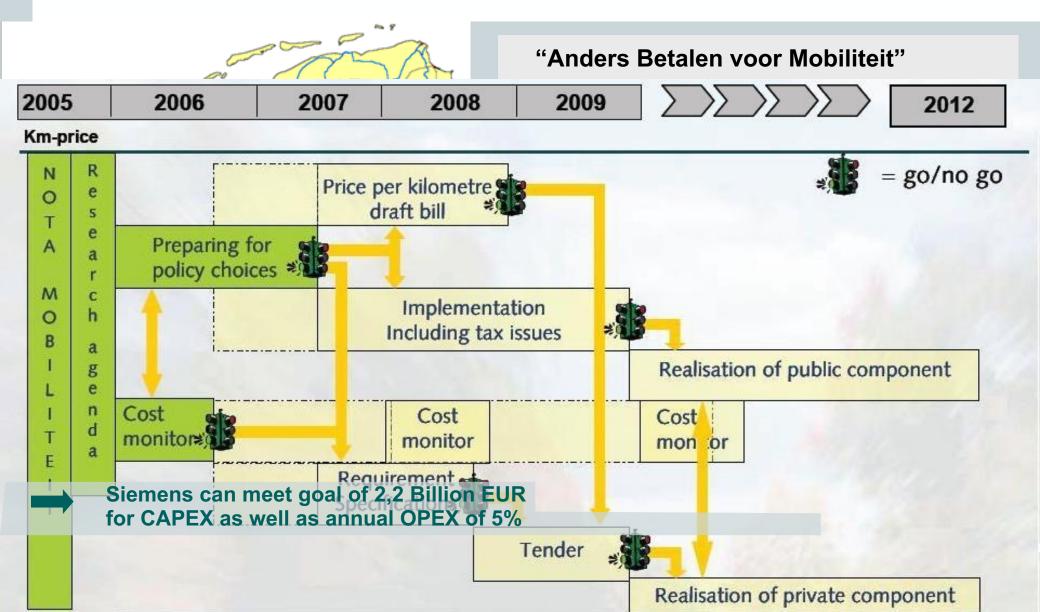
First Nationwide Toll System for Trucks with GNSS/GSM





2005-2012 THE NETHERLANDS First Nationwide Scheme for all Vehicles on all Roads





SLOVAKIA 2007 Tender for Nationwide Tolling for Trucks



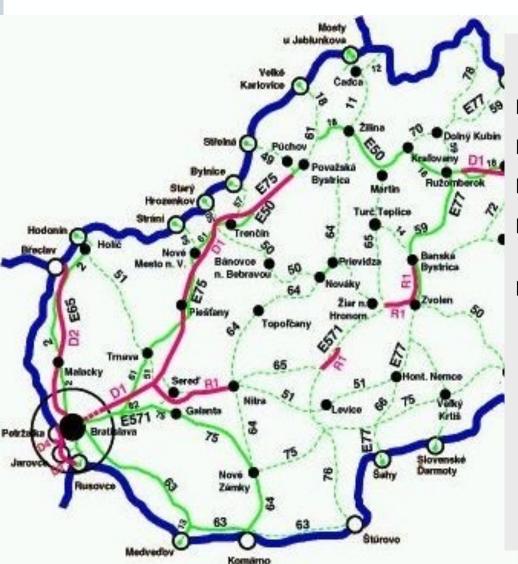


Introduction of Electronic Tolling in 2009

- Siemens is technology supplier of winning consortium ("Santoll", led by SANEF)
- Mandatory tolling for all trucks including foreign
- ► Electronic tolling to start July 2009 for trucks and buses > 3.5 tons
- ► Tolled network to start with 2,400 km (400 km of which are Motorways)

SLOVAKIA 2007 Tender for Nationwide Tolling for Trucks





Introduction of Electronic Tolling in 2009

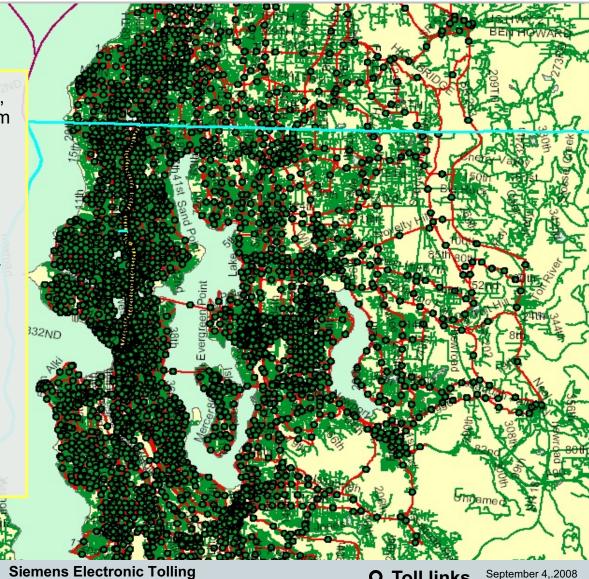
- Operation period planned for 13 years
- Total system costs ~ € 800 Million
- Annual income projected at ~ € 300 Million
- Anticipated fees 10 Eurocents for trucks > 3.5 tons and 23 Eurocents for trucks > 12 tons
- ➤ Satellite-based technology will be deployed, since tolled network consists primarily of first-class roads and should be expandable

Puget Sound Traffic Choices Study



▶ The Puget Sound region of Seattle, Washington, has 3,2 Million inhabitants and 16,300 square km

- ➤ Since there is significant growth in traffic, statistics were generated in a live environment
- ➤ A complex tariff scheme was defined with 12 tariffs depending on road type & time of day
- ▶ The affect of such tariffs on the users was evaluated in order to develop road pricing policy
- 8,000 road segments (> 30% than Germany)
- No roadside infrastructure needed
- 98% accuracy
- GPRS/GSM data communication with OBUs
- Software updates, changes to road network and to tariff scheme can be easily done remotely

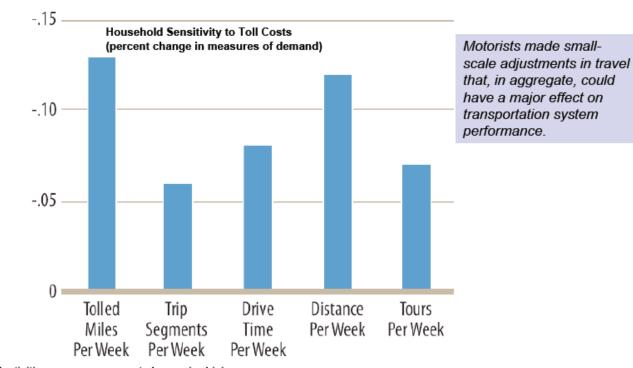


Puget Sound Traffic Choices Study





Drivers Responded to Tolling by Altering Their Driving Behavior



Elasticities measure percent change in driving behavior in response to 100% increase in trip costs





Focus Group Results

- Overall, participants reported they changed travel behavior over the course of the study.
- Changes in behavior were largely driven by costs, but some found additional benefits:
 - Savings in time
 - More comfortable or interesting drive
 - Time to read on the bus
- The availability of real-time tolls on the traffic meter heightened participants' awareness of the cost of travel.
- Participants think that revenues should be dedicated to maintaining and improving transportation systems.
- Privacy of travel data is a concern, but not to the extent that it would derail the use of this technology.





GPS based Tolling is the Future.....

Viability

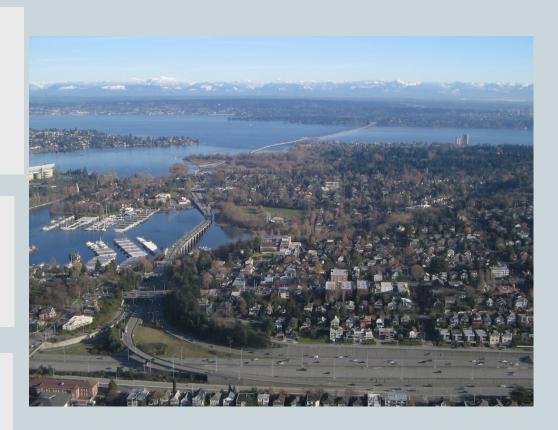
- ► Allows tolling on a wide area
- ▶ No roadside infrastructure needed
- ► Easy to use and maintain

Flexibility

- ▶ Coverage
- ► Tariff

Success

- ► Motorway (Freeway)
- ► Roadway (Arterials)
- ▶ Urban Environment



Satellite-Based Systems Support a Variety of Advanced Telematics Services



Value Added Services for Freight Forwarder

- Pre-Trip: Toll collection and booking
- On-Trip: Information and Fleet Tracking
- ► Post Trip: Fleet Statistics

Additional revenue possible for operator

Toll Centre



Value Added Services for Road Owner

- Road Status
- Road Usage
- Road Statistics
- Fuel Tax
- Travel Information
- ▶ Journey Time Data

Vehicle Centric Services

- Navigation
- ► E- / B-Call*
- ▶ Traffic Information
- Fleet Application
- ► Floating Car Data

End-User Centric Services

- ▶ Voice, Email, SMS, MMS, Internet / Wap Services
- ▶ Location Based Services
- ► Infotainment (News, etc)
- ► Entertainment (Games, etc)

Brand Specific Services

- Remote Diagnostics
- ▶ Remote Maintenance
- ▶ Remote Vehicle Control
- Software Download
- ▶ Roadside Assistance